

Yarmouth Golf Enterprise Committee
Minutes of Meeting
May 20, 2019

Attending Committee Members: Bev Arnett, Kristen Seymour, Ellen Chapman, Ted Deckel, Andy Martin and Ralph Simonds.

Attending from the Golf Operations Department: Scott Gilmore, Becky White

Attending from the Public: Bill Farrow

The meeting was called to order at approximately 5:05 PM at the Bass River Grille.

Public Comments: Bill Farrow (President of the 60's League) asked about the possibility of additional play time at Bayberry. Scott replied that there would be an option for some additional play for all leagues on Mondays when there is open time available.

Review of Minutes: The minutes from 04/29/19 were reviewed and accepted.

Director's Report/Financials:

Scott had prepared for us a written report which included the following topic updates:

1. **Bass River and Bayberry Hills course conditions:**
 - a. Conditions excellent, mow and spraying has begun.
 - b. Crabgrass and Fescue control to be done this month.
 - c. Aeration at Bass River and Bayberry complete, Links still to be completed.
NOTE: Barnstable can no longer use any fertilizer that is not organic, which may become an issue if the town of Yarmouth adopts this policy. Golf course use of products is regulated by the state, and we are currently using 2/3 of the amounts mandated by the state.

2. **Junior Golf/Golf Clinic Progress:**
 - a. Dennis H. and Jim H. have created the program and emailing and advertising will begin in the coming weeks.
NOTE: The times and the "per week" pricing were not listed on the handout.

3. **Restaurants:**
 - a. Due to a communications issue between the Town Administrator's office and restaurant and operation management, the new restaurant consultant (Steve Marlin) has resigned.
 - b. Partnering with Barnstable Brewing on Friday night at Bass River was successful.

4. **Demo Day:**
 - a. Scheduled June 2nd at Bayberry.
 - b. Live remote with Cape Cod radio will be on site for promotions.

5. **Member Relations:**
 - a. There have been problems with communication between BoS and Town Administration. Issues concerning the golf course continue to be addressed without communication to the Golf Operations or GEC committees.

- b. Serious incidents to staff members because of frustration with route reversal at Bass River. Becky will draft an email/letter to be sent to members noting that swearing and inappropriate comments to staff members will not be tolerated and members will be warned of potential loss of membership.

6. Refund Requests:

- a. Scott had 3 requests from members requesting the release from membership (and the return of dues). The GEC voted to accept these requests AFTER receipt of a doctor's letter from the members. The reimbursements will be prorated as described in the handbook.
- b. The refund policy needs to be reviewed and rewritten.

7. Financials:

- a. Reviewed the latest copy of the financial report from Munis. We are up \$298,798 from same period last year.
- b. Memberships up \$51,674 (including capital fee) through April.
- c. Generation of the reports BEFORE the Golf revenues have been posted to Munis has, at times, created an erroneous perception of the correct financial position of Yarmouth Golf.

Committee Comments:

1. There should be a review of the teaching contracts with pros using the Yarmouth facilities.
2. The GPS system at Bass River needs to be reformatted for the new course configuration.
3. The GEC and Operations need to schedule another Member's meeting to review the current status of changes and the new RFP that is in process. Members of the BoS need to be invited to keep them in the loop.

The meeting concluded at 6:50 PM.